



# Welcome!



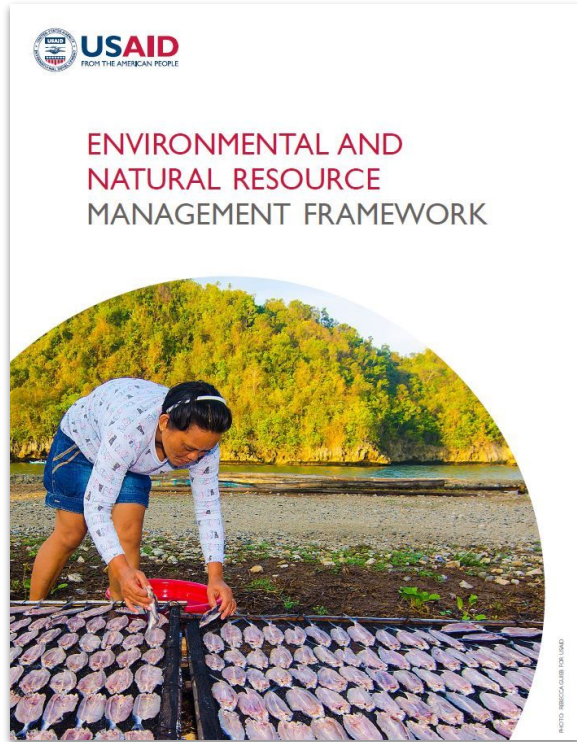
## Wild Meat Learning Group Webinar

# TANZANIA'S TRADE IN WILD MEAT: REDUCING RISKS AND MANAGING DEMAND

November 17, 2021

This webinar will be recorded

# Context: Wild Meat, One Health, and Sustainable Food Systems



One Health  
Working Group

ENRM  
Sustainable  
Food Systems

# Agenda

8:00-8:15

Introduction:

- Context
- Theory Change
- Learning Questions
- Guest Speakers

8:15-8:30

**Illegal Trade in Wild meat in Tanzania** (*Qudra Zuberi Kagembe*)

8:30-8:45

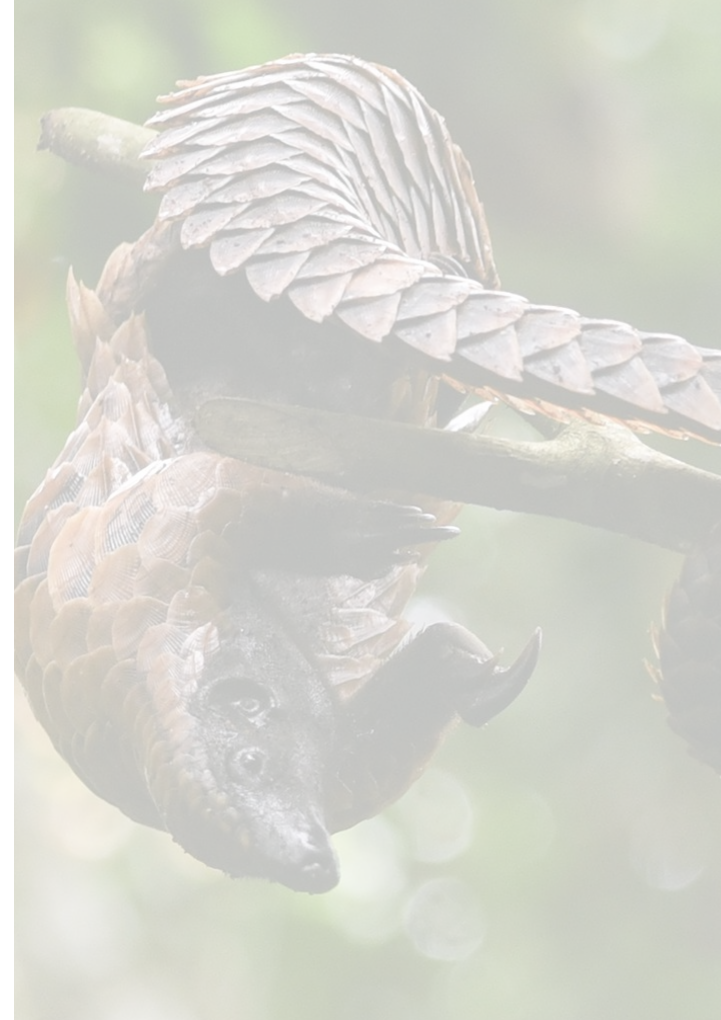
**Demand Reduction Initiative** (*Jane Shuma*)

8:45-8:55

Q&A Discussion

8:55-9:00

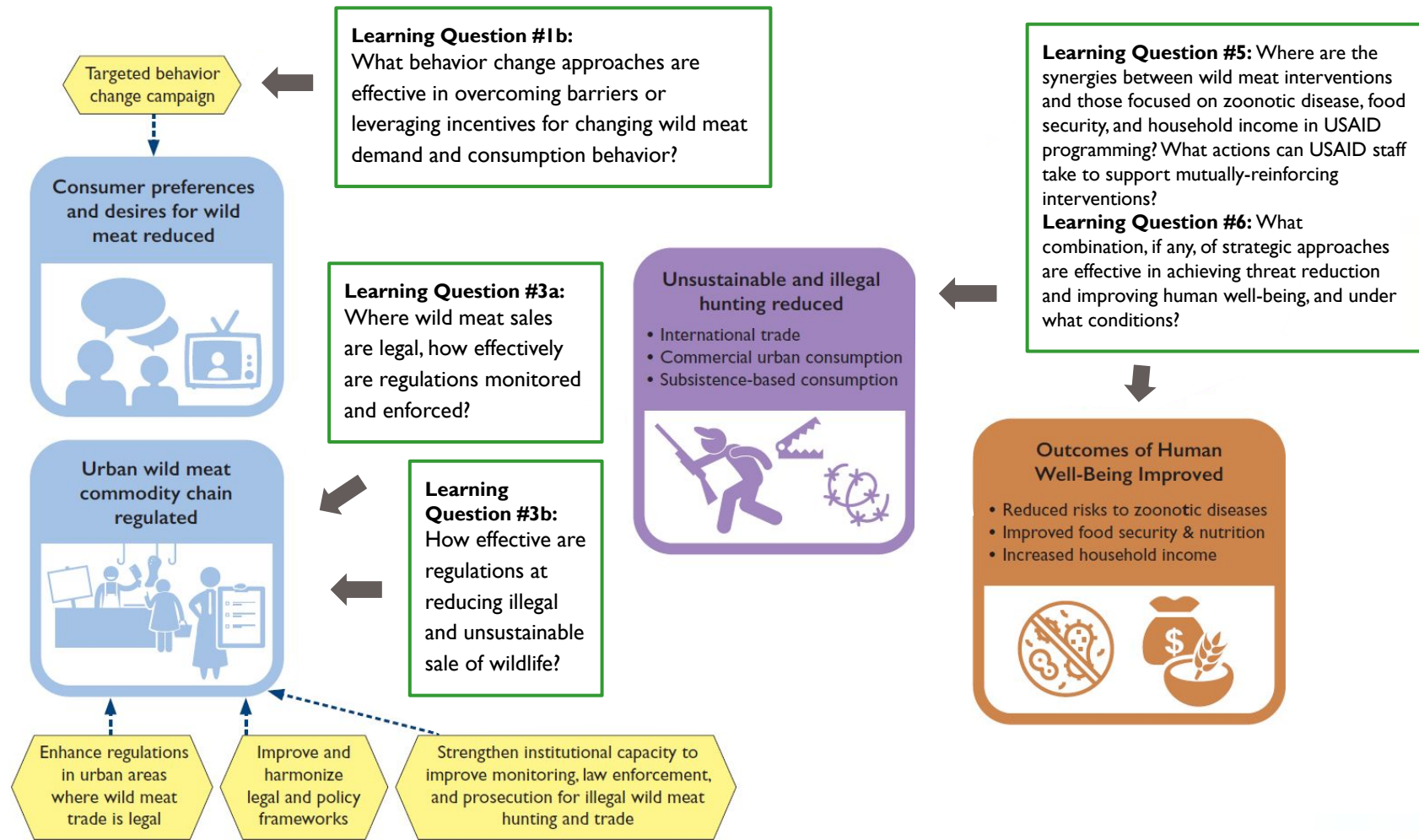
Wrap Up





## LEARNING QUESTIONS

1a	What are the barriers and incentives that motivate urban, peri-urban, non-subsistence demand for and consumption of wild meat?
1b	What behavior change approaches are effective in overcoming barriers or leveraging incentives for changing wild meat demand and consumption behavior?
2	How effective is alternative protein substitution for subsistence-level consumption of wild meat?
3a	Where wild meat sales are legal, how effectively are regulations monitored and enforced?
3b	How effective are regulations at reducing illegal and unsustainable sale of wildlife?
4	What management systems for land and protected areas can support sustainable subsistence hunting for local communities without contributing to commercial hunting?
5	Where are the synergies between wild meat interventions and those focused on zoonotic disease, food security, and household income in USAID programming? What actions can USAID staff take to support mutually-reinforcing interventions?
6	What combination, if any, of strategic approaches are effective in achieving threat reduction and improving human well-being, and under what conditions?





# Cross-Mission Learning Groups



USAID E3/ FORESTRY & BIODIVERSITY  
**Conservation Enterprises**  
COLLABORATIVE LEARNING GROUP



USAID DDI/BIODIVERSITY  
**WILD MEAT**  
COLLABORATIVE LEARNING GROUP



USAID E3/FORESTRY AND BIODIVERSITY  
**Combating Wildlife Trafficking**  
COLLABORATIVE LEARNING GROUP



*Latin America and the Caribbean (LAC) Environment*  
**Private Sector Engagement (PSE)**  
COLLABORATIVE LEARNING GROUP



USAID  
**Marine Conservation  
and Sustainable Fisheries**  
COLLABORATIVE LEARNING GROUP



*Latin America and the Caribbean Environment (LAC)*  
**Combating Conservation Crime (CCC)**  
COLLABORATIVE LEARNING GROUP

## Guest Speaker



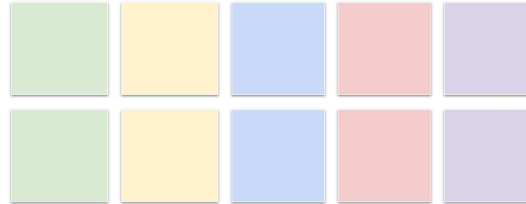
**Qudra Zuberi Kagembe**

*Project Support Officer  
TRAFFIC – East Africa Office  
Arusha - Tanzania*

# *Illegal Trade in Wild meat in Tanzania*

As we go through the presentation,  
please add any questions you may  
have in [Slide 35](#)

Q&A / Discussion



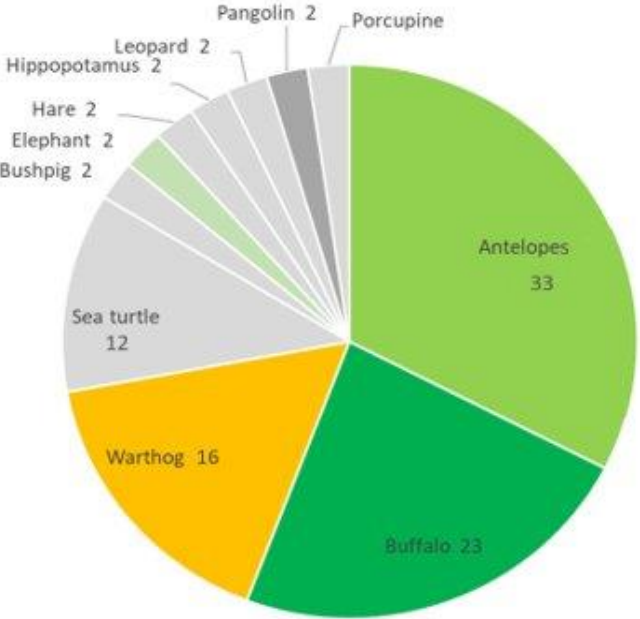


# Illegal Trade in Wild meat in Tanzania

## How big is the problem?

### I. Findings from the WUP study phase I

*Proportion of species found in meat markets*



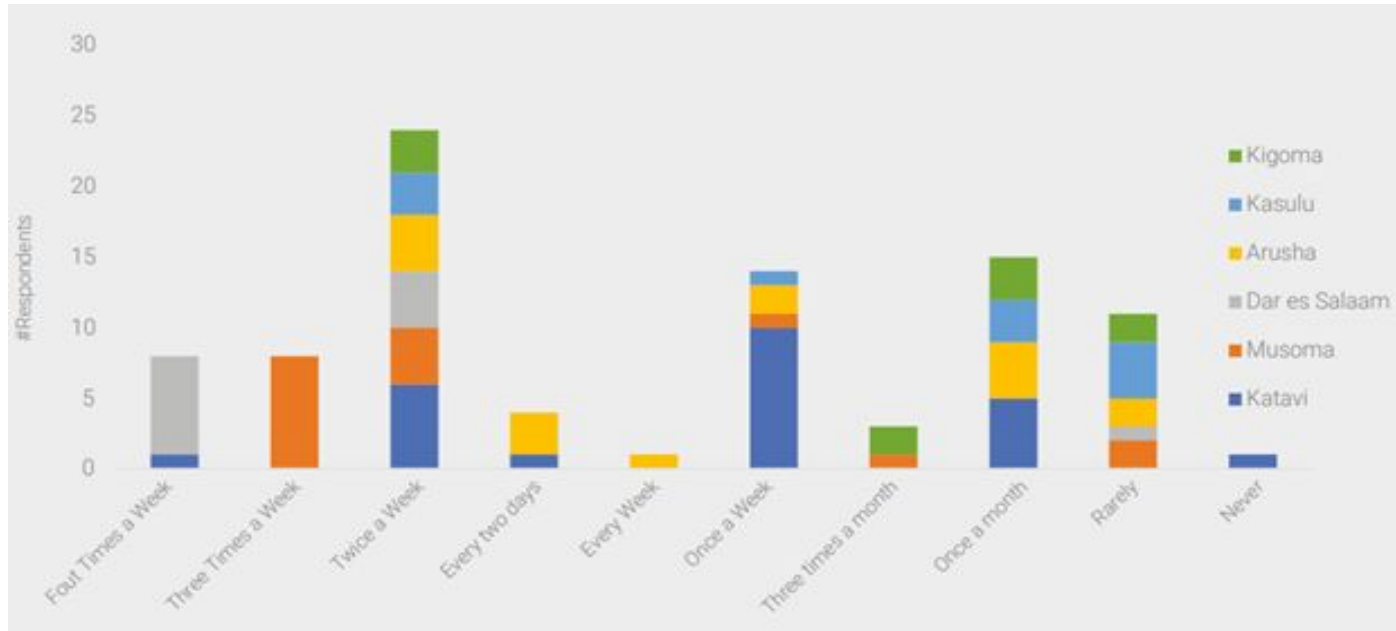
*Bushmeat on sale in Tanzania*

# Illegal Trade in Wild meat in Tanzania

## How big is the problem?

### 2. Findings from bushmeat monitoring under CONNECT and ReTTA

Frequency of bushmeat consumption (N=89)



# Game Meat Selling in Tanzania

## Tanzania's response

- In 2020, Tanzania's Ministry of Natural Resources and Tourism established the Game Meat Selling Regulations
- These regulations provide for the establishment of Game Meat Selling Facilities (GMSFs)/**Butchers** in the country.



A butcher selling game meat - Dodoma

# Game Meat Selling in Tanzania

## Where is the meat sourced?

- Resident hunting
- Tourist hunting
- Problem animal control



**Active**

- Wildlife ranches
- Wildlife farms
- Zoos
- Culling & Cropping



**In-active**

# Game Meat Selling in Tanzania

## Who manages this industry?

Tanzania Wildlife Management Authority (TAWA)

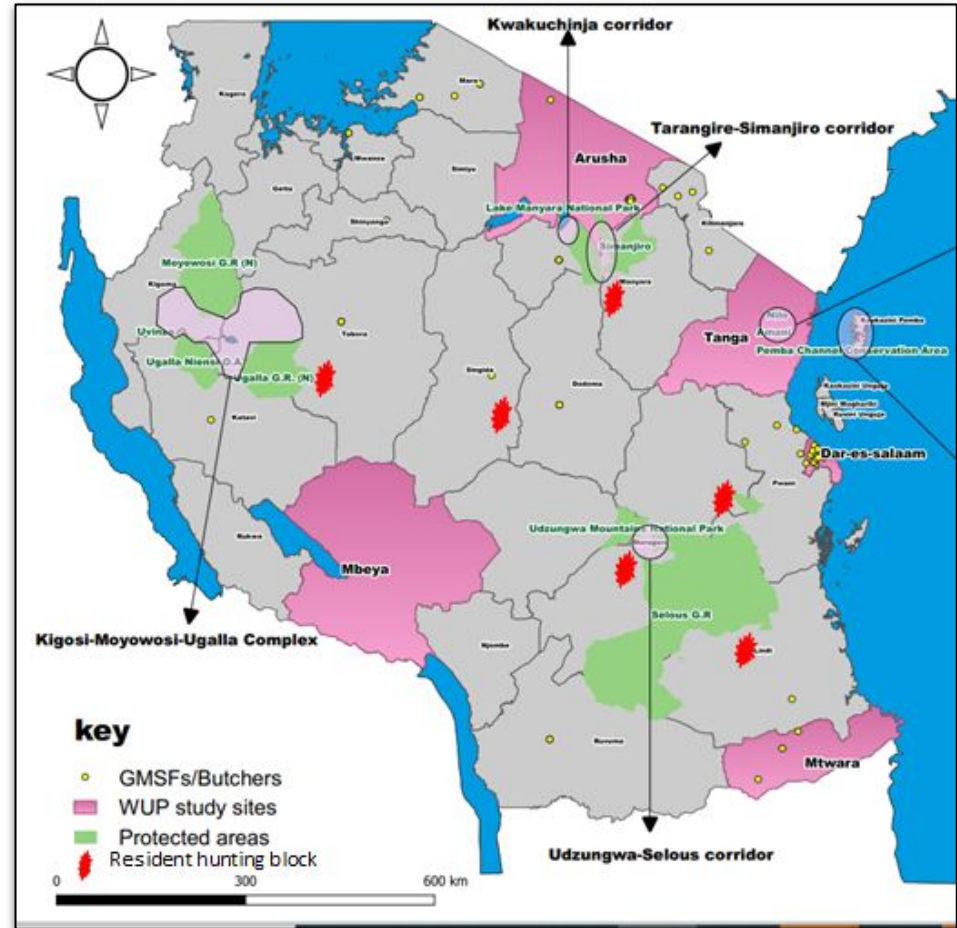
## How many butchers are in Tanzania?

**34 + (91 are in the final stages of approval)**



# Game Meat Selling in Tanzania

Map showing the distribution of butchers (GMSFs) and resident hunting blocks



# Game Meat Selling in Tanzania

Through the support of **USAID-funded Wildlife TRAPS project**, **TRAFFIC** has:

- Reached out to the managers of the industry - TAWA
- Undertaken a scoping mission and initial assessment of the industry

## In-depth interviews

- TAWA officials
- District Game Officers
- Traders
- Operators

## Structured observations

- GMSFs/Butchers



# Game Meat Selling in Tanzania

## Key findings of the assessment

Requirement	Compliance Level
Certificate of registration (TAWA)	100%
Tax clearance (TRA)	100%
Hunting license (DGO)	95%
Trophy dealers license (TAWA)	95%
EFD device	50%
Register (Customer contacts)	45%
Medical certificate (TBS)	30%
Certificate (Tanzania Meat Board)	25%
Special meat transportation vehicle	20%
Meat inspection certificate (DVO)	10%



Game meat butcher

# Game Meat Selling in Tanzania

## Key findings of the assessment cont.

- Common species utilized for game meat have included Buffalo, Eland, Hippopotamus, and Impala.
- One butcher can sell an average of 200 kg – 500 kg of game meat in a single day price ranges, (USD2 – USD7) per kg.
- >90% of butchers operated without meat inspection certificates
- Slaughtering, skinning and sometimes packaging takes place in the wild



*Preparing game meat in the field to transport to the butcher*

# Game Meat Selling in Tanzania

## More findings!

- Public transportation is sometimes used to deliver meat to customers (i.e., from one district to another)
- Law enforcement officials have limited knowledge of zoonotic diseases
- Limited collaboration and coordination among law enforcement agencies such TMB, TBS, Veterinary department and TAWA



*Game meat packed in polythene bags*

*Public transport*



*Illegal meat destined for the market, seized at Arusha*

# Game Meat Selling in Tanzania

## What are the next plans?

- Game Meat Value Chain Analysis
- Zoonotic disease risk analysis

- Capacity building of frontline law enforcement personnel

1. Supply management and traceability
2. Strengthened policy and legislation



# Game Meat Selling in Tanzania

What else?

Social and Behavior  
Change/Demand  
Management



*Customers in a queue to purchase game meat - Dodoma*

# **Game Meat Selling in Tanzania**

**Thank you for listening!**

## Guest Speaker



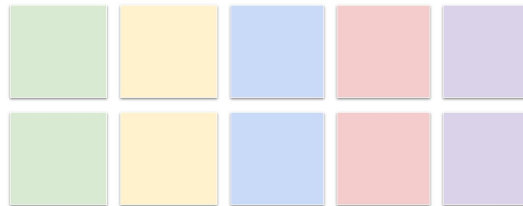
**Jane Shuma**

*Behavior Change Manager,  
TRAFFIC East Africa Office  
– Arusha, Tanzania*

# Demand Reduction Initiative

As we go through the presentation, please add any questions you may have in [Slide 35](#)

Q&A / Discussion





# BEHAVIOR CHANGE INITIATIVE

## Wildlife Use Patterns (WUP) Target Audience & Existing Behaviors

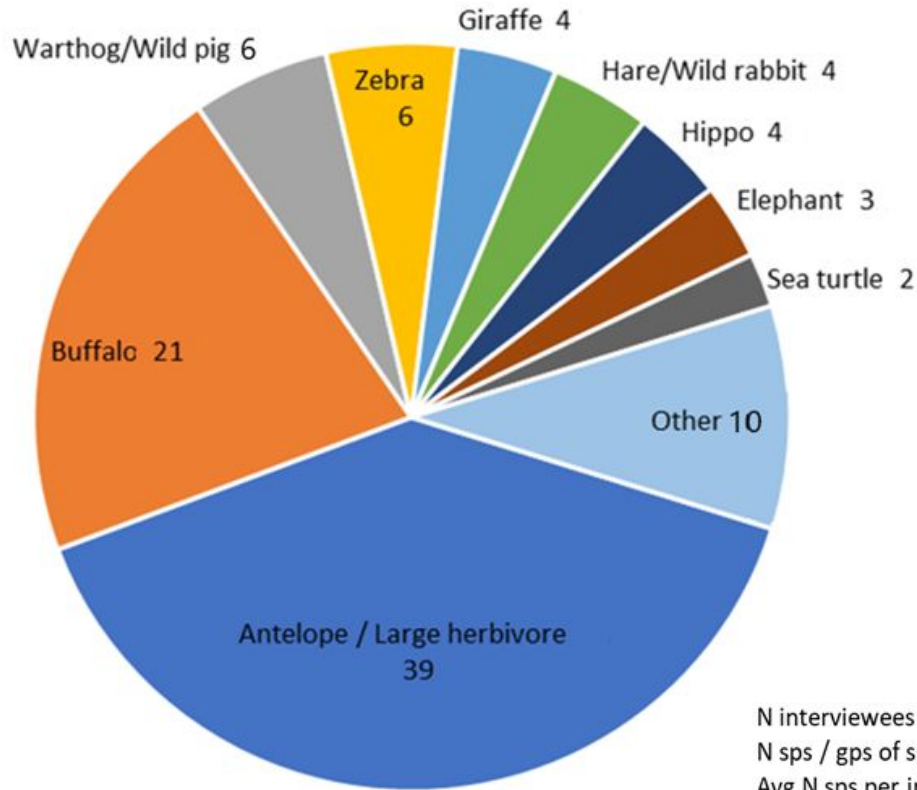
- **Objective:** To understand the dynamics of wildlife demand, trade and uses in East Africa, and the relative role of the Asian expatriate communities
- **Donor:** USAID - funded Wildlife TRAPS
- **Duration:** August 2017 – August 2019
- **Location:** Kenya, Tanzania and Uganda – urban centers
- **Demographic:** Male (64%) and Females (36%), Majority are 26 - 35 years (46%), Primary level education, professionally- small scale business owners (52%)

# BEHAVIOR CHANGE INITIATIVE

## Wildlife Use Patterns (WUP) Target Audience & Existing Behaviors cont.

- **Psychographic:** awareness, knowledge, motivation and drivers
- **Behavioral:** source of wild meat, relationships with poachers, patterns of consumption, what they consume and frequency.

# Consumer Preferences



N interviewees who answered=558  
N sps / gps of sps= 28  
Avg N sps per interviewee=2

**Source:** Hunters (69%)

**Consumption:** Homes (90%)

**Preferred species:** Antelopes/Large herbivores (60%)

**Main motive:** Taste and texture (50%)

**Consumers:** Local Tanzanian's consumed at least once (71%)

## **BEHAVIOR CHANGE INITIATIVE**

A demand management strategy to generate opportunities for the responsible consumption of safe, sustainable, and legal wild meat in Tanzania

## Demand Management – USAID under CONNECT and RTI

- Wildlife Conservation (Game Meat Selling) Regulations, 2020 - to reduce the pressure towards the illegal consumption of wild meat
- TRAFFIC noted some challenges towards implementation of the regulation
- TRAFFIC - NOT promoting consumption of wild meat BUT if one has to consume wild meat, it must be safe, sustainable, and legally sourced
- **‘Divert demand’** from the undesirable behavior (i.e., illegal and/or unsustainable wild meat consumption) towards the **‘desired behavior’** (i.e., safe, sustainable, and legal consumption of wild meat).

# Demand Management

**Pilot project:** Kwakuchinja wildlife corridor, Babati district, Manyara region (pilot area)

**Target audience:** government stakeholders, women, wild meat traders

- **Government:** will be engaged to improve traceability systems along supply chains.
- **Women:** will be engaged through community groups and religious institutions.
- **Traders:** will be engaged and emphasized to obtain meat, which is safe, sustainable and legally sourced.



*TRAFFIC staff with the Babati District Executive Director*

# Why Demand Management and NOT Demand Reduction?

- Demand reduction initiatives entail giving an alternative/alternatives to the consumers. One cannot say, STOP consuming wild meat without giving alternatives
- Basing on the current environment in TZ, i.e., the passing of the Game Meat Regulation, the circumstances are NOT yet appropriate to provide for alternatives
- Hence, resorted to demand management i.e., if one has to consume wild meat, it must be safe, sustainable, and legally sourced.



# Planned approaches to address demand management

1. Advocacy meetings and dialogue with government officials (I.e., at least one meeting in year one)
2. Facilitate experience sharing and learning from countries with well-regulated game meat trade (traders)
3. Engage former illegal wildlife dealers to tell their stories
4. Produce multimedia materials and distribute through multiple communication channels
5. Engage messengers or influential persons

# Planned approaches to address demand management continued

6. Engage a Community Based Organization (CBO) in the corridor to raise awareness, educate and undertake practical cooking demonstrations (at least 6 out of 11 villages in the first year)

7. Through CBO - reach out to at least 6 groups of women through community micro-savings groups (i.e., Vicoba), houses of worship and other community group platforms.



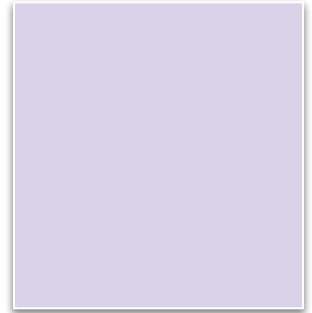
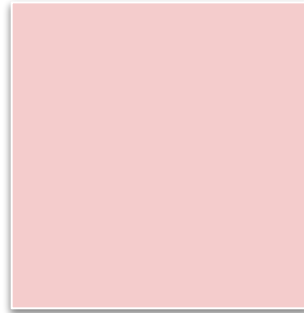
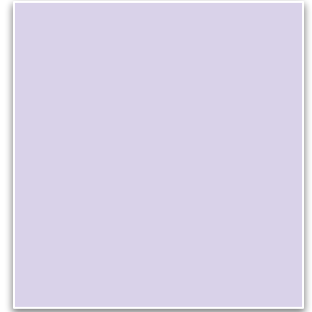
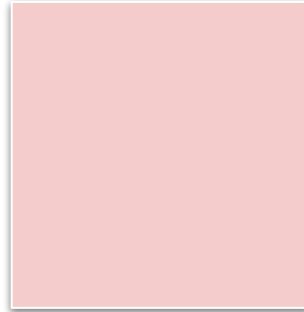
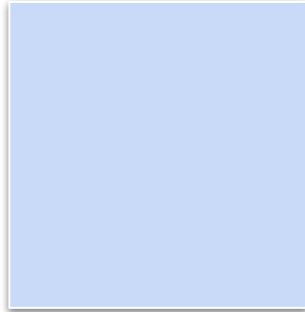
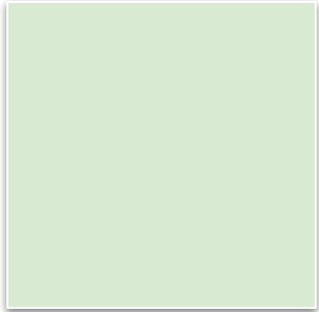
*TRAFFIC staff with Burunge Wildlife Management Authority (WMA) staff*

# Monitoring and Evaluation

1. Quarterly activity monitoring
2. TRAFFIC will evaluate the impact of the behavior change activities and disseminated materials

Thank you for listening!

## Q&A / Discussion





*Thank you!*

## Wild Meat Learning Group Webinar



Please fill out the the webinar flash feedback google form:

<https://forms.gle/uALeFZFnyiuSr28DA>

It should not take more than 2 minutes!

# Upcoming webinars



**December 14**  
**9:00 am EST**  
Strengthening  
the Judiciary

Contact Megan Hill  
([mhill@usaid.gov](mailto:mhill@usaid.gov)) for  
more information

Each event will feature speakers from USAID and partners, with shared lessons learned about strategic approaches, discussions on the latest evidence, and opportunities to identify action plans for implementing learning.